## IP Communication Solutions

#### DINSTAR

**Shenzhen Dinstar Co.,Ltd.** 



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What we do and why Dinstar

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Efficient and affordable VoIP Intercom solutions

03

#### Service

Flexible sales strategy and professional aftersales service

# ABOUT Who is Dinstar and why Dinstar US

#### **DINSTAR | IP Communication Solutions**

DINSTAR is a leading global provider of IP Unified Communication products including VoIP Gateways, IP PBXs, IP Phones, SBCs, and SIP Intercoms.

20+

Focus on VoIP more than 20 years

1st

No.1 market share of VoIP Gateways & SBCs in China

100+

Marketing over 100+ Countries

1000+

**Channel Partners** 

120,000+

Customers

10,000,000+

Lines



2002

NGN industry

2020

2011

DINSTAR Established

Focus on R&D, manufacturing, sales and service of IP communication devices including GSM VoIP gateway, trunk gateway and FXS/FXO VoIP gateway



2016

Listed on China NEEQ Market

Dinstar listed on China's New OTC Market in 2016.

Became one of the first 30 members of Huawei eLTE alliance



Move to New Office

Move to the Shenzhen *International Innovation Valley*, an industrial park of new technology represented by cloud computing, big data, AIoT, IP Communications, etc.





Core Team Established

Key engineers from Huawei

established the team to

develop VoIP ISP solution,

aiming to be the leader of

DINSTAR





R&D Team

Independent R&D for software & hardware



Sales Team

Well-experienced
In marketing & sales



Support Team

Professional service & quick response



**Supply Chain** 

Conform with ISO14001 and ISO9001



Awards & Certificates

#### International Certification

Certified by CE, FCC, RoHS, ISO, etc. Excellence in Product Quality



















#### Awards, Recognitions, Copyrights

- ❖ 2023 INTERNET TELEPHONY Product of the Year Award
- 2022 Unified Communications Product of the Year Award
- China National Hi-tech Enterprise
- Best VolP Gateways, Editors Choice by CTI Forum
- Certified by Huawei, Broadsoft, FreeSwitch, and Elastix
- ❖ 30+ Invention Patents & Software Copyrights















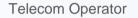
#### Partners & Customers

### Compatibilities



#### **Applications**







Service Provider



System Integrator



Contractor



SME/Enterprise



Call Center

#### **By Verticals**



**BFSI** 



Education



Healthcare



Government



**Emergency Service** 



Logistics&Transportation



IT&Telecom



Public Sector&Utility



Travel&Hospitality



Consumer Goods&Retail

#### **Projects of Telecom Operators**



#### Successful Cases in Verticals

**BFSI** 













Logistics **Transportation** 













IT & Telecom















Consumer Goods &Retail















**Public Sector** &Utility











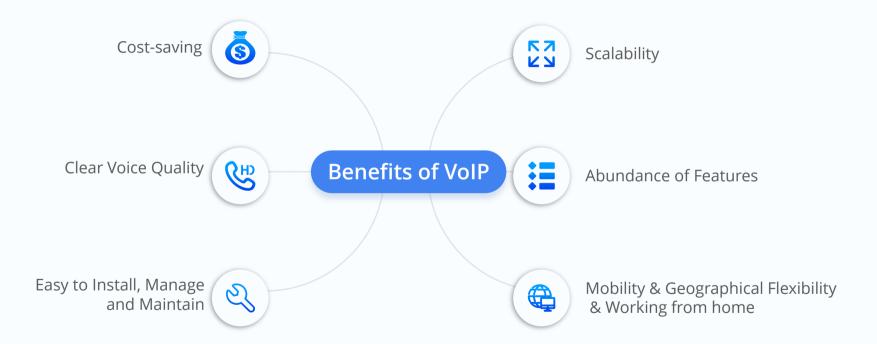
Manufacturing







#### **Benefits of VolP**



## Products Efficient and affordable VolP solutions

#### **Products Portfolio**









**SIP Intercom** 

**IP Phone** 

**IP PBX** 

**Analog Gateway** 







**GSM Gateway** 



SBC





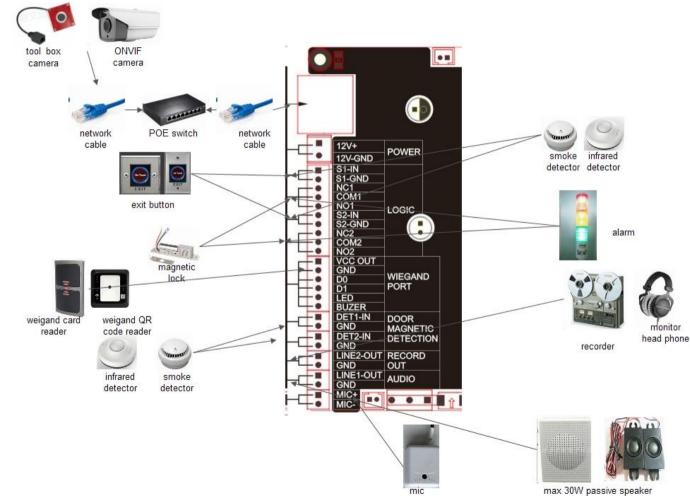
#### **DP8X Series SIP Intercoms**

Models	* 1 2 3 4 5 6 7 8 7 8 9 0 8 & P C	9	DP85	DP83	DP	<b>©</b>	DP81
HD Camera	Υ		Y		NA		NA
Card Reader	Υ		Υ	Y NA			NA
2 LINE	<b>E</b>	<b>€</b>		<u></u>	<b>&lt;+&gt;</b>	<u> </u>	Q.
2 SIP Lines	1~4 DSS Keys	HD Audio/Video	DTMF	Auto Answer	PoE	IP65	IK10

#### **DP8XU Series SIP Intercoms**

Models		DP85U	DP83U		DP82U		DP81U
4MP Infrared Camera	Υ		Υ		NA		NA
Card Reader	Y		NA		Υ		NA
2.LINE		<b>€</b>	راب د	<b>©</b>	<b>&lt;+&gt;</b>	<u> ۵۵۰</u>	Q.
2 SIP Lines	2 DSS Keys	HD Audio/Video	DTMF	Auto Answer	PoE	IP65	IK10

#### **DP8X Series Interface Connection**





#### **DP92V-G 4G Video Intercom Series**





**HD Video** 









DP92V-SG



Optional-1

2 buttons & RFID DP92V-MDG



RFID DP92V-MSG

Optional-3

NO I

2 buttons DP92V-DG

LTE Band: B1/3/5/8/34/38/39/40/41

FDD-LTE: Max 10Mbps(DL), 5Mbps(UL)

TDD-LTE: Max 8.96Mbps(DL), 3.1Mbps(UL)



#### **DP92-G 4G Audio Intercom Series**





#### **DP91 Mini SIP Audio Intercom**



#### **DPA Paging Gateway for Broadcast & Intercom**



HD Video Audio



2 SIP Lines



SIP v2.0



ONVIF



PTZ Control



Audio/Video Playback



Local Off-line Broadcast



PoE



2\*RJ45 Ports Camera/LAN



SD Card Slot



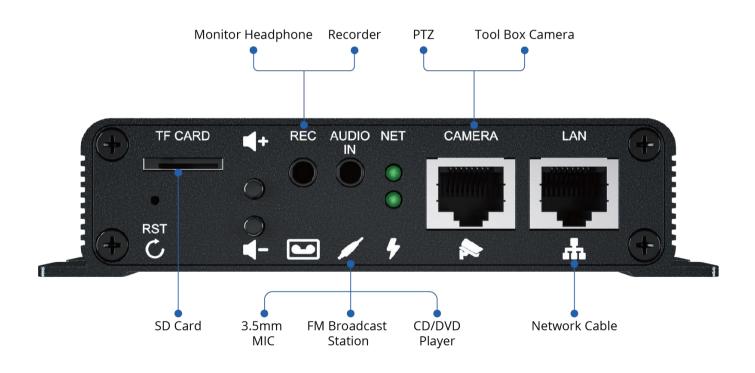
USB Port Keypad/4G Dongle/Storage Rich ports to connect alarm, amplifier, speaker, sensor, LED, MIC, etc.





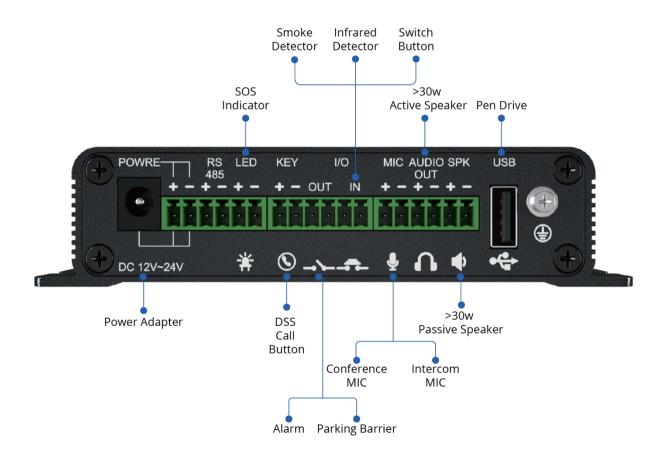


#### **DINSTAR DPA Interface Connection Guide**





#### **DINSTAR DPA Interface Connection Guide**



#### **DPA Highlight Features**



Two Storage Mode: USB Pen-drive& SD card

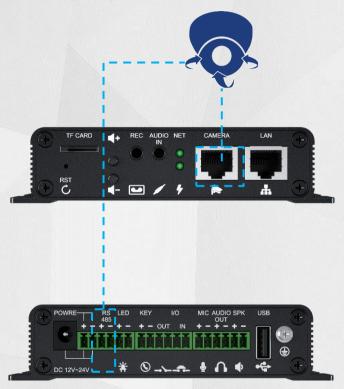


External USB 4G dongle for Wireless 4G Network



External USB Keypad for calling Any Number

#### **DPA Highlight Features**



PTZ Camera connecting DPA's RS485 and camera port. DPA control PTZ camera via pressing the DTMF on Sip Video Phone/Panel to move up, down, left and right direction



Separate Broadcast and intercom: Low power speaker for intercom and higher power speaker for broadcast



Local off-line broadcast: Connecting MIC to broadcast via speaker

#### **Toolbox Accessories for DPA**

- 1\* 300W IP camera
- 1\* DSS Button
- 1\* Microphone
- 1\* 2W passive Speaker





#### **New Arrival**



2 SIP Lines



2 DSS Keys



5 Status Indicator



HD Audio/Video



Default Auto Answer



Speed Dial



**DTMF** 



Card Reader Optional



Password

#### **DP98**





#### **Indoor Panel**

#### **DP70**





Linux OS



7" LCD Display 800x480



10/100Mbps Ethernet



POE



SIP v2.0



Multi-Alarm Input

#### **DP73(Discontinued)**





Android OS



10" LCD Display 1280x800



SIP v2.0



10/100Mbps Ethernet



POE



Input

#### **DK10 Demo Kit**

#### What's in the box?

- 1 set DP88
- 1 set DP85
- 1 set DP91
- 1 set DP70
- 1 set DPA
- 1 set UC120
- 1 set POE Switch
- 1 set Microphone
- 1 set ceiling Speaker
- 3 set Ethernet Ports (Support External IP Phone or Analog Phone)
- 6 set Ethernet Cables





#### **DS10 SIP Speaker**

DP91-S



HD Voice



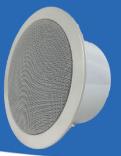
PoE

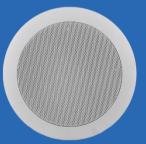


2 broadcast Lines



External Audio Pick Up interface







#### **DS40B SIP Speaker**



HD Voice



PoE



2 broadcast Lines



External Audio Pick Up interface



#### Network Management System (NMS)

#### **Device Management**

IP PBXs - UC series

IP Phones - C Series

Analog VoIP Gateways – DAGs

Digital VoIP Gateways – MTGs

Session Border Controllers-SBCs

GSM/LTE VoIP Gateways - UC2000 series

SIP Intercoms - DP series

#### **Configuration & Firmware Management**

Auto Provision for Devices

Firmware Upgrade

Auto Backup for Devices

#### **Real-time Monitoring**

Device Monitoring

**Network Monitoring** 

**Status Monitoring** 

Analytical System Reports

Remote Web & Telnet

#### **Remote Management**

Remote Configuration
Remote Firmware Upgrade
Remote Web GUI & Telnet
Remote Trouble-shooting







# **Demo Videos**



Part-1



**DK10 Demo Kit Introduction** 

Part-2



**DPA Call Video Phone** 

Part-3



**DPA Control PTZ Camera** 

Part-4



DPA Video Linkage

Part-5



DP92 4G Video Calling

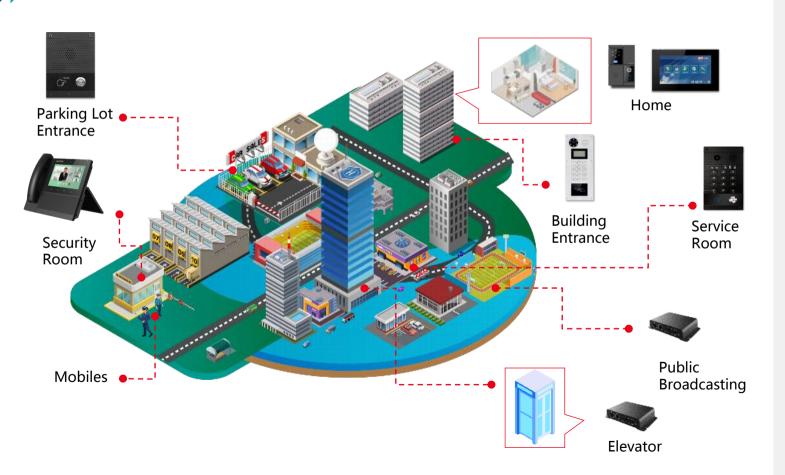




# **Application Scenario**

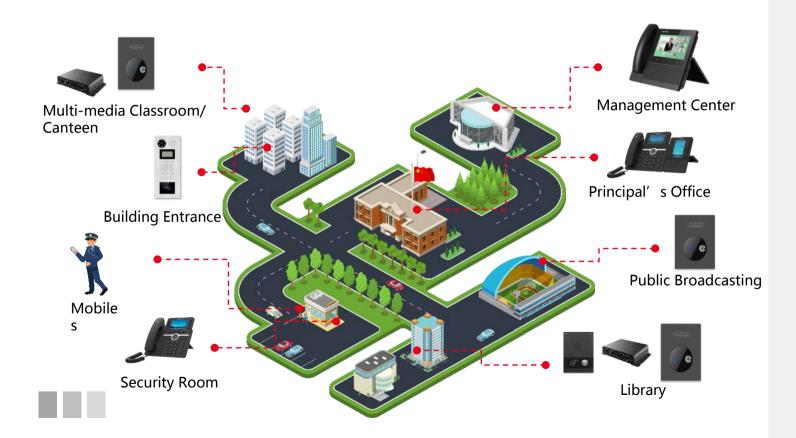


# **Smart Community**



Improving the
efficiency of access
control, reducing the
deployment and
operation costs of
property, and
realizing the
interconnection of
various systems

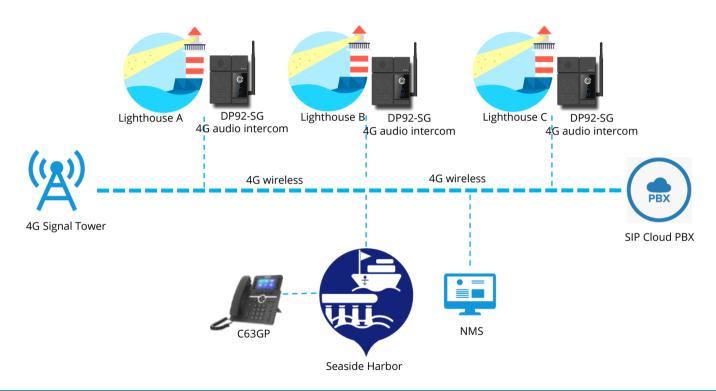
# **Smart Campus**



Realizing the realtime and fixedtime broadcasting in different classrooms and areas of campus

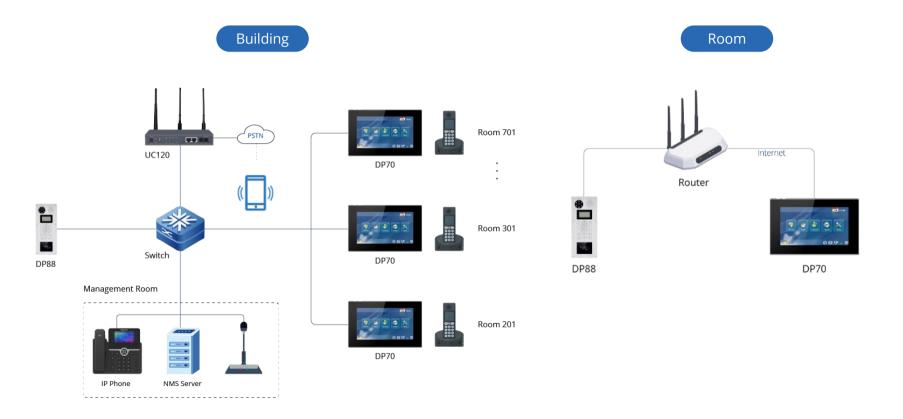


# **Application in Lighthouse**

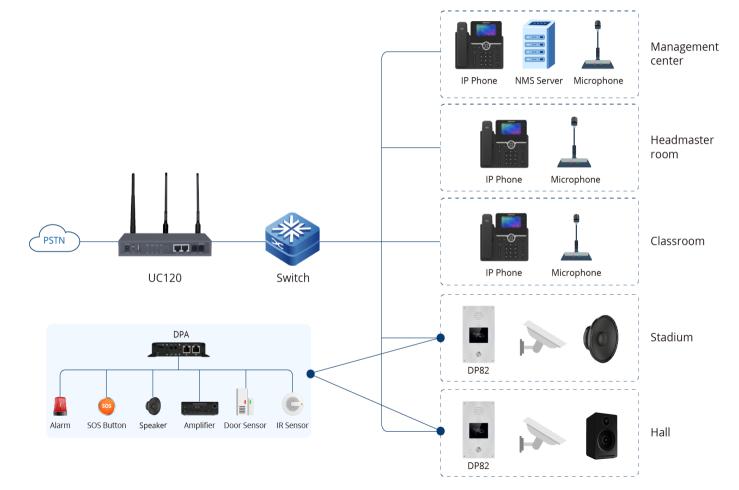


Maritime Polices deploy 4G wireless intercom in each Lighthouse, staff in lighthouse will press to call when they find something uncertain. Also staff in seaside harbor can use NMS to configure every 4G wireless intercom remotely.

# **Application in Residential Apartment**



# **Application in School**

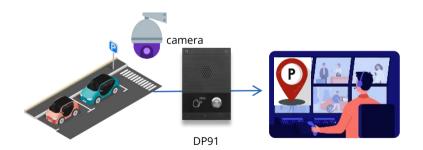


### DINSTAR

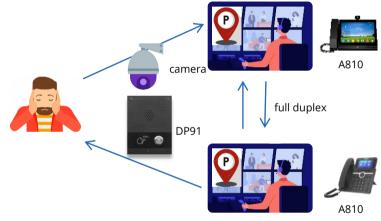
# **Application in Parking Lot**



When parking boom failure, drivers can call for help by one-click



Drivers contact service station when looking for a parking spot.



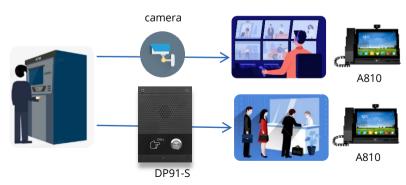
Auto call forwarding

# **Application in Bank**



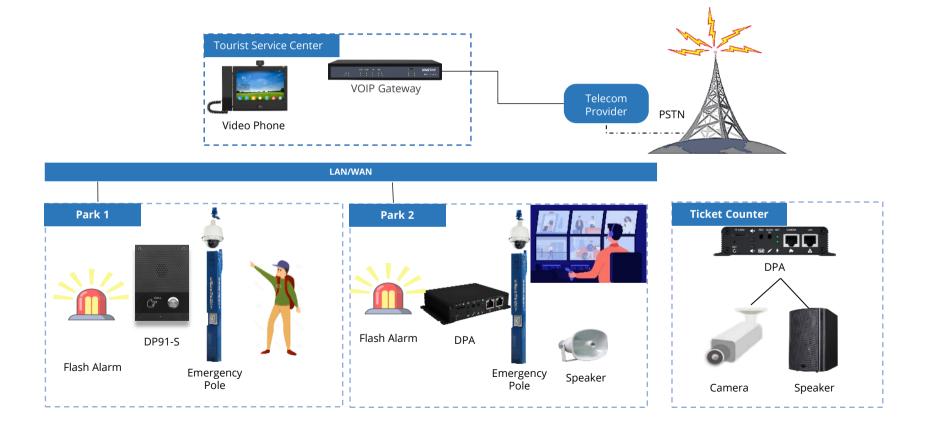
Broadcasting business handles queuing, registration notices, etc

Real-time audio and video recordings

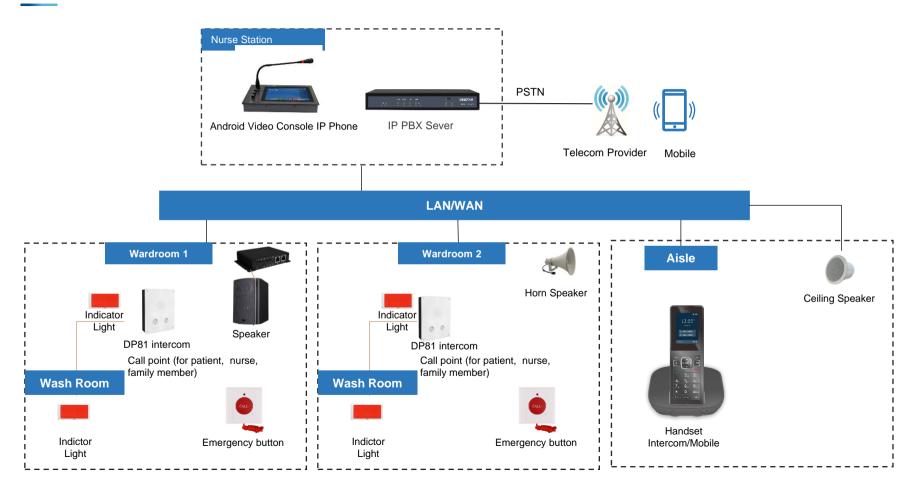


Emergency incidents (swallowing cards, coins stuck, machine failures, etc.), information consulting

# **Application in Scenery Area**



# **Application in Hospital**



### DINSTAR

# **Application in Factory**



Smoke detection triggers an alarm and automatically calls the management room while unattended workshop got something emergency happened.



Fixed timely notify factory personnel to commute to work and meals



Regular time background broadcast reminds workers of operational precautions



Workers who encounter problems with operation can call the technical engineer with one click to solve





### DINSTAR

# **University, Thailand**



### **Related Products:**

DPA (Paging Gateway)

DP83 (SIP Video Intercom)



# Parking in Shopping Mall, Malaysia



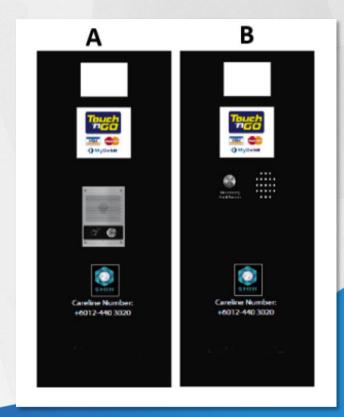
### **Related Products:**

DPA (Paging Gateway)

DP91 (SIP Intercom)

C63GP (IP Phone)

UC120 (IP PBX)



# Road Emergency by Telecom Provider, Thailand







### **Related Products**

DP83 (SIP Video Intercom)

# **High-Speed Way Toll in China**





### **Related Products**

DP91 (SIP Audio Intercom)

### DINSTAR

# **Audio Intercom with Parking Barrier, Malaysia**





### **Related Products**

DP81 (SIP Audio Intercom)

# **Emergency Calling & Access Control, a University of Costa Rica**





### **Related Products**

DP88 (SIP Audio Intercom) C63GP (IP Phone)

# Service

Flexible sales strategy and professional after-sales service





### **Professional**

20+ years
Development and manufacturing
experience of VoIP industry

### **Broad Compatibility**

Compatible with mainstream IP PBX and IMS platform vendors

### **One-stop Shop**

Full series VoIP hardware including VoIP Gateways, IP Phones, IP PBXs and SBCs, Sip intercoms

### **Service**

Fast-respond technical services including installation, configuration and trouble-shooting etc.

## **Grow your business with DINSTAR**

### **Flexible Sales Strategy**

- High performance-price ratio
- Tailored OEM/ODM service
- beneficial partner program



**Email** joeysun@dinstar.net



**Tell** +86-185-8840-2540

### **Excellent User Experience, Quick Response**



**Within 30 mins**Common Problems



**Within 120 mins**Complex Problems



**Email** support@dinstar.com



Skype

dinstar001, dinstar002, dinstar003, dinstar005







# **Thank You!**







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